

**Collin County Community College District  
Program Review 2023-2024**

Grade Distribution in Courses by Year  
Academic Years 2018-2019 through 2022-2023

ACCT-2301		Principles of Financial Accounting																
		Grade Assigned							Grade Distribution							Completion Rate	Success Rate *	Course GPA**
Year	Enrollment	A	B	C	D	P	F	W	A	B	C	D	P	F	W			
2019	1872	443	411	330	153	2	299	234	24%	22%	18%	8%	0%	16%	13%	88%	72%	2.86
2020	1908	684	428	259	90	0	222	225	36%	22%	14%	5%	0%	12%	12%	88%	77%	3.17
2021	1692	654	411	191	59	1	219	157	39%	24%	11%	3%	0%	13%	9%	91%	78%	3.26
2022	1760	677	408	240	65	0	236	134	38%	23%	14%	4%	0%	13%	8%	92%	79%	3.22
2023	1574	637	381	191	48	0	164	153	40%	24%	12%	3%	0%	10%	10%	90%	80%	3.28

Averages..... 35% 23% 14% 5% 0% 13% 10% 90% 77%

*Note: The program's course list is based on the 2022-2023 academic catalog. The data source is Collin College's ZogoTech Data System on 6/19/2023.*

*\*Success Rate is calculated by adding A, B, C, and P grades and dividing the total by total enrollment.*

*\*\*Course GPA is calculated by multiplying the counts of A, B, C, and D by 4, 3, 2, and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, and F.*

*Sums of distributions may not equal 100 percent due to rounding.*

BCIS-1305		Grade Assigned							Grade Distribution						Completion	Success	Course	
Year	Enrollment	A	B	C	D	P	F	W	A	B	C	D	P	F	W	Rate	Rate *	GPA**
2019	1154	517	259	112	33	0	139	94	45%	22%	10%	3%	0%	12%	8%	92%	80%	3.37
2020	1258	582	239	122	37	0	165	113	46%	19%	10%	3%	0%	13%	9%	91%	78%	3.39
2021	1410	608	266	139	52	0	211	134	43%	19%	10%	4%	0%	15%	10%	90%	76%	3.34
2022	1284	494	252	134	61	0	191	152	38%	20%	10%	5%	0%	15%	12%	88%	73%	3.25
2023	998	448	198	118	44	0	102	88	45%	20%	12%	4%	0%	10%	9%	91%	81%	3.30
Averages.....									44%	20%	10%	4%	0%	13%	9%	91%	77%	

Note: The program's course list is based on the 2022-2023 academic catalog. The data source is Collin College's ZogoTech Data System on 6/19/2023.

\*Success Rate is calculated by adding A, B, C, and P grades and dividing the total by total enrollment.

\*\*Course GPA is calculated by multiplying the counts of A, B, C, and D by 4, 3, 2, and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, and F.

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BMGT – 1341		Business Ethics																
Year	Enrollment	Grade Assigned							Grade Distribution							Completion Rate	Success Rate *	Course GPA**
		A	B	C	D	P	F	W	A	B	C	D	P	F	W			
2019	292	111	79	39	11	0	28	24	38%	27%	13%	4%	0%	10%	8%	92%	82%	3.21
2020	277	132	53	33	12	0	29	18	48%	19%	12%	4%	0%	10%	6%	94%	83%	3.33
2021	303	147	83	25	12	0	27	9	49%	27%	8%	4%	0%	9%	3%	97%	88%	3.37
2022	317	89	105	45	26	0	41	11	28%	33%	14%	8%	0%	13%	3%	97%	84%	2.97
2023	341	133	91	54	25	0	29	9	39%	27%	16%	7%	0%	9%	3%	97%	89%	3.10

Averages..... 40% 27% 13% 6% 0% 10% 5% 95% 85%

Note: The program’s course list is based on the 2022-2023 academic catalog. The data source is Collin College’s ZogoTech Data System on 6/19/2023.

\*Success Rate is calculated by adding A, B, C, and P grades and dividing the total by total enrollment.

\*\*Course GPA is calculated by multiplying the counts of A, B, C, and D by 4, 3, 2, and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, and F.

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BMGT- 1344		Negotiations and Conflict Management																
Year	Enrollment	Grade Assigned							Grade Distribution							Completion Rate	Success Rate *	Course GPA**
		A	B	C	D	P	F	W	A	B	C	D	P	F	W			
2019	218	112	45	15	5	0	34	7	51%	21%	7%	2%	0%	16%	3%	97%	81%	3.49
2020	200	110	41	14	3	0	16	16	55%	21%	7%	2%	0%	8%	8%	92%	84%	3.54
2021	276	142	73	22	8	0	17	14	51%	26%	8%	3%	0%	6%	5%	95%	89%	3.42
2022	198	83	57	28	6	0	19	5	42%	29%	14%	3%	0%	10%	3%	97%	88%	3.25
2023	173	88	33	23	6	0	16	7	51%	19%	13%	3%	0%	9%	4%	96%	87%	3.35
Averages.....									50%	23%	10%	3%	0%	10%	5%	95%	86%	

Note: The program's course list is based on the 2022-2023 academic catalog. The data source is Collin College's ZogoTech Data System on 6/19/2023.

\*Success Rate is calculated by adding A, B, C, and P grades and dividing the total by total enrollment.

\*\*Course GPA is calculated by multiplying the counts of A, B, C, and D by 4, 3, 2, and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, and F.

Sums of distributions may not equal 100 percent due to rounding.

BUSI-1307		Personal Finance																
Year	Enrollment	Grade Assigned							Grade Distribution							Completion Rate	Success Rate *	Course GPA**
		A	B	C	D	P	F	W	A	B	C	D	P	F	W			
2019	298	180	58	19	3	0	31	7	60%	19%	6%	1%	0%	10%	2%	98%	87%	3.60
2020	314	168	75	25	9	0	20	17	54%	24%	8%	3%	0%	6%	5%	95%	88%	3.45
2021	301	171	62	23	8	0	28	9	57%	21%	8%	3%	0%	9%	3%	97%	88%	3.50
2022	397	186	85	41	18	1	48	18	47%	21%	10%	5%	0%	12%	5%	95%	83%	3.33
2023	329	165	74	27	12	0	36	15	50%	22%	8%	4%	0%	11%	5%	95%	84%	3.41
Averages.....									54%	22%	8%	3%	0%	10%	4%	96%	86%	

Note: The program's course list is based on the 2022-2023 academic catalog. The data source is Collin College's ZogoTech Data System on 6/19/2023.

\*Success Rate is calculated by adding A, B, C, and P grades and dividing the total by total enrollment.

\*\*Course GPA is calculated by multiplying the counts of A, B, C, and D by 4, 3, 2, and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, and F.

Sums of distributions may not equal 100 percent due to rounding.

ECON-1301		Introduction to Economics																
Year	Enrollment	Grade Assigned							Grade Distribution							Completion Rate	Success Rate *	Course GPA**
		A	B	C	D	P	F	W	A	B	C	D	P	F	W			
2019	734	142	187	144	60	0	140	61	19%	25%	20%	8%	0%	19%	8%	92%	73%	2.77
2020	756	172	219	118	39	0	146	62	23%	29%	16%	5%	0%	19%	8%	92%	72%	2.96
2021	830	194	234	139	50	0	160	53	23%	28%	17%	6%	0%	19%	6%	94%	74%	2.93
2022	1130	311	346	191	68	0	153	61	28%	31%	17%	6%	0%	14%	5%	95%	81%	2.98
2023	1361	366	361	218	86	0	241	89	27%	27%	16%	6%	0%	18%	7%	93%	76%	2.98
Averages.....									24%	28%	17%	6%	0%	18%	7%	93%	75%	

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\*\*Course GPA is calculated by multiplying the counts of A, B, C, and D by 4, 3, 2, and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, and F.

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INSR-1301		Commercial Insurance																		
Year	Enrollment	Grade Assigned							Grade Distribution							Completion Rate	Success Rate *	Course GPA**		
		A	B	C	D	P	F	W	A	B	C	D	P	F	W					
2019	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2020	11	0	5	2	0	0	3	1	0%	45%	18%	0%	0%	27%	9%	91%	64%	2.71		
2021	11	8	2	1	0	0	0	0	73%	18%	9%	0%	0%	0%	0%	100%	100%	3.64		
2022	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
2023	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	

Averages..... 36% 32% 14% 0% 0% 14% 5% 95% 82%

Note: The program's course list is based on the 2022-2023 academic catalog. The data source is Collin College's ZogoTech Data System on 6/19/2023.

\*Success Rate is calculated by adding A, B, C, and P grades and dividing the total by total enrollment.

\*\*Course GPA is calculated by multiplying the counts of A, B, C, and D by 4, 3, 2, and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, and F.

Sums of distributions may not equal 100 percent due to rounding.

INSR-1305		Personal Insurance																		
Year	Enrollment	Grade Assigned							Grade Distribution							Completion Rate	Success Rate *	Course GPA**		
		A	B	C	D	P	F	W	A	B	C	D	P	F	W					
2019	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2020	6	1	2	1	0	0	1	1	17%	33%	17%	0%	0%	17%	17%	83%	67%	3.00		
2021	13	4	7	2	0	0	0	0	31%	54%	15%	0%	0%	0%	0%	100%	100%	3.15		
2022	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
2023	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	

Averages..... 24% 44% 16% 0% 0% 8% 8% 92% 83%

Note: The program's course list is based on the 2022-2023 academic catalog. The data source is Collin College's ZogoTech Data System on 6/19/2023.

\*Success Rate is calculated by adding A, B, C, and P grades and dividing the total by total enrollment.

\*\*Course GPA is calculated by multiplying the counts of A, B, C, and D by 4, 3, 2, and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, and F.

Sums of distributions may not equal 100 percent due to rounding.



INSR-1345		Commercial Liability Risk Management and Insurance																		
Year	Enrollment	Grade Assigned							Grade Distribution							Completion Rate	Success Rate *	Course GPA**		
		A	B	C	D	P	F	W	A	B	C	D	P	F	W					
2019	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2020	5	2	2	0	0	0	0	1	40%	40%	0%	0%	0%	0%	0%	20%	80%	80%	3.50	
2021	22	13	8	1	0	0	0	0	59%	36%	5%	0%	0%	0%	0%	100%	100%	3.55		
2022	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
2023	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	

Averages..... 50% 38% 2% 0% 0% 0% 10% 90% 90%

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\*\*Course GPA is calculated by multiplying the counts of A, B, C, and D by 4, 3, 2, and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, and F.

Sums of distributions may not equal 100 percent due to rounding.

INSR-1351		Essentials of Risk Management																		
Year	Enrollment	Grade Assigned							Grade Distribution							Completion Rate	Success Rate *	Course GPA**		
		A	B	C	D	P	F	W	A	B	C	D	P	F	W					
2019	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2020	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2021	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2022	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2023	1	1	0	0	0	0	0	0	100%	0%	0%	0%	0%	0%	0%	0%	100%	100%	4.00	
Averages.....									100%	0%	0%	0%	0%	0%	0%	0%	100%	100%		

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\*Success Rate is calculated by adding A, B, C, and P grades and dividing the total by total enrollment.

\*\*Course GPA is calculated by multiplying the counts of A, B, C, and D by 4, 3, 2, and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, and F.

Sums of distributions may not equal 100 percent due to rounding.

INSR-1355		The Legal Environment of Insurance																		
Year	Enrollment	Grade Assigned							Grade Distribution							Completion Rate	Success Rate *	Course GPA**		
		A	B	C	D	P	F	W	A	B	C	D	P	F	W					
2019	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2020	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2021	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2022	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2023	1	1	0	0	0	0	0	0	100%	0%	0%	0%	0%	0%	0%	0%	100%	100%	4.00	
Averages.....									100%	0%	0%	0%	0%	0%	0%	0%	100%	100%		

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Sums of distributions may not equal 100 percent due to rounding.

INSR-1374		Personal Lines Insurance Underwriting																		
Year	Enrollment	Grade Assigned							Grade Distribution							Completion Rate	Success Rate *	Course GPA**		
		A	B	C	D	P	F	W	A	B	C	D	P	F	W					
2019	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2020	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2021	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2022	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2023	1	1	0	0	0	0	0	0	100%	0%	0%	0%	0%	0%	0%	0%	100%	100%	4.00	
Averages.....									100%	0%	0%	0%	0%	0%	0%	0%	100%	100%		

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INSR-1375		Insurance Data Analytics																		
Year	Enrollment	Grade Assigned							Grade Distribution							Completion Rate	Success Rate *	Course GPA**		
		A	B	C	D	P	F	W	A	B	C	D	P	F	W					
2019	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2020	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2021	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2022	12	5	3	0	1	0	3	0	42%	25%	0%	8%	0%	25%	0%	100%	75%	3.33		
2023	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	

Averages..... 42% 25% 0% 8% 0% 25% 0% 100% 75%

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INSR-2311		Workers Compensation and Medical Aspects of Claims																		
Year	Enrollment	Grade Assigned							Grade Distribution							Completion Rate	Success Rate *	Course GPA**		
		A	B	C	D	P	F	W	A	B	C	D	P	F	W					
2019	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2020	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2021	6	3	2	1	0	0	0	0	50%	33%	17%	0%	0%	0%	0%	0%	100%	100%	3.33	
2022	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2023	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Averages..... 50% 33% 17% 0% 0% 0% 0% 100% 100%

Note: The program's course list is based on the 2022-2023 academic catalog. The data source is Collin College's ZogoTech Data System on 6/19/2023.

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INSR-2319		Liability Insurance Claims Adjusting																		
Year	Enrollment	Grade Assigned							Grade Distribution							Completion Rate	Success Rate *	Course GPA**		
		A	B	C	D	P	F	W	A	B	C	D	P	F	W					
2019	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2020	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2021	5	3	2	0	0	0	0	0	60%	40%	0%	0%	0%	0%	0%	0%	100%	100%	3.60	
2022	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2023	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Averages.....

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Sums of distributions may not equal 100 percent due to rounding.

MATH – 1342		Elementary Statistical Methods																
Year	Enrollment	Grade Assigned							Grade Distribution							Completion Rate	Success Rate *	Course GPA**
		A	B	C	D	P	F	W	A	B	C	D	P	F	W			
2019	3926	795	826	805	393	0	704	403	20%	21%	21%	10%	0%	18%	10%	90%	72%	2.72
2020	4529	1080	1001	823	370	0	716	539	24%	22%	18%	8%	0%	16%	12%	88%	72%	2.85
2021	4104	961	927	769	281	3	746	417	23%	23%	19%	7%	0%	18%	10%	90%	72%	2.87
2022	3856	861	893	783	320	1	639	359	22%	23%	20%	8%	0%	17%	9%	91%	74%	2.80
2023	3593	875	904	649	262	1	449	453	24%	25%	18%	7%	0%	12%	13%	87%	75%	2.89
Averages.....									23%	23%	19%	8%	0%	16%	11%	89%	73%	

Note: The program's course list is based on the 2022-2023 academic catalog. The data source is Collin College's ZogoTech Data System on 6/19/2023.

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Sums of distributions may not equal 100 percent due to rounding.



MRKG-1301		Customer Relationship Management																
Year	Enrollment	Grade Assigned							Grade Distribution							Completion Rate	Success Rate *	Course GPA**
		A	B	C	D	P	F	W	A	B	C	D	P	F	W			
2019	96	39	16	6	6	0	18	11	41%	17%	6%	6%	0%	19%	11%	89%	70%	3.31
2020	74	29	14	6	2	0	10	13	39%	19%	8%	3%	0%	14%	18%	82%	69%	3.37
2021	55	20	17	11	1	0	5	1	36%	31%	20%	2%	0%	9%	2%	98%	89%	3.14
2022	36	12	5	11	1	0	3	4	33%	14%	31%	3%	0%	8%	11%	89%	81%	2.97
2023	171	54	48	26	17	0	19	7	32%	28%	15%	10%	0%	11%	4%	96%	85%	2.96

Averages..... 36% 22% 16% 5% 0% 12% 9% 91% 79%

*Note: The program's course list is based on the 2022-2023 academic catalog. The data source is Collin College's ZogoTech Data System on 6/19/2023.*

*\*Success Rate is calculated by adding A, B, C, and P grades and dividing the total by total enrollment.*

*\*\*Course GPA is calculated by multiplying the counts of A, B, C, and D by 4, 3, 2, and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, and F.*

*Sums of distributions may not equal 100 percent due to rounding.*

MRKG=2312		e-Commerce Marketing																
		Grade Assigned							Grade Distribution							Completion	Success	Course
Year	Enrollment	A	B	C	D	P	F	W	A	B	C	D	P	F	W	Rate	Rate *	GPA**
2019	12	3	4	0	0	0	4	1	25%	33%	0%	0%	0%	33%	8%	92%	58%	3.43
2020	50	12	11	7	2	0	9	9	24%	22%	14%	4%	0%	18%	18%	82%	64%	3.03
2021	49	11	9	11	3	0	9	6	22%	18%	22%	6%	0%	18%	12%	88%	69%	2.82
2022	66	29	10	6	2	0	14	5	44%	15%	9%	3%	0%	21%	8%	92%	71%	3.40
2023	87	42	18	8	1	0	14	4	48%	21%	9%	1%	0%	16%	5%	95%	79%	3.46
Averages.....									33%	22%	11%	3%	0%	21%	10%	90%	68%	

Note: The program's course list is based on the 2022-2023 academic catalog. The data source is Collin College's ZogoTech Data System on 6/19/2023.

\*Success Rate is calculated by adding A, B, C, and P grades and dividing the total by total enrollment.

\*\*Course GPA is calculated by multiplying the counts of A, B, C, and D by 4, 3, 2, and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, and F.

Sums of distributions may not equal 100 percent due to rounding.

MRKG-2333		Principles of Selling																
Year	Enrollment	Grade Assigned							Grade Distribution							Completion Rate	Success Rate *	Course GPA**
		A	B	C	D	P	F	W	A	B	C	D	P	F	W			
2019	61	11	11	6	1	0	19	13	18%	18%	10%	2%	0%	31%	21%	79%	48%	3.10
2020	64	6	19	5	4	0	17	13	9%	30%	8%	6%	0%	27%	20%	80%	53%	2.79
2021	71	29	12	11	0	0	9	10	41%	17%	15%	0%	0%	13%	14%	86%	73%	3.35
2022	115	47	27	10	3	0	20	8	41%	23%	9%	3%	0%	17%	7%	93%	76%	3.36
2023	117	63	23	6	5	0	16	4	54%	20%	5%	4%	0%	14%	3%	97%	83%	3.48
Averages.....									33%	22%	9%	3%	0%	20%	13%	87%	66%	

Note: The program's course list is based on the 2022-2023 academic catalog. The data source is Collin College's ZogoTech Data System on 6/19/2023.

\*Success Rate is calculated by adding A, B, C, and P grades and dividing the total by total enrollment.

\*\*Course GPA is calculated by multiplying the counts of A, B, C, and D by 4, 3, 2, and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, and F.

Sums of distributions may not equal 100 percent due to rounding.