

Southwest Airlines Benefits for Collin CollegeMay 2022

Agenda



History, value proposition, and new fare product

New Fare, New Inflight Experience
A first in the industry and modernizing our fleet

Southwest Airlines Contract Benefits

Discounts & how to access

Rapid Rewards Sweepstakes & Program Overview

Traveler-focused promotion to welcome you back to the skies

SWABIZ Demo



Southwest Airlines: Who We Are

Began service from DAL Airport in June 1971 and now serving 11 Texas cities







Largest US domestic carrier by Passengers per day

Added 18 new markets since 2020; now serving over 120 destinations







Expanding our Fare Value

- Introducing Wanna Get Away+ Fares with transferability functionality
- New same day <u>confirmed</u> changes for Business Select, Anytime, and WGA+ fares
- Enhanced value for refundable fares
- WGA+ is now available for purchase

	Business Select*	Anytime	NEW Wanna Get Away الله	Wanna Get Away°
Rapid Rewards® earning formula	12x fare	10x fare	8x fare	6x fare
Two bags fly free^{®1}	~	✓	~	✓
No fees to change ² or cancel ³	~	✓	✓	✓
Flight credit if you cancel (for up to 12 months) ⁴	~	✓	✓	✓
Transferable flight credit for Rapid Rewards members ^s	NEW 🗸	NEW	NEW	N/A
Same-day confirmed change ⁶	~	~	NEW	Fare difference may apply
Same-day standby list⁶	~	✓	NEW	Fare difference may apply
Refundable ⁷	~	•	N/A	N/A
Priority and Express Lanes^a	~	NEW 🗸	N/A	N/A
Automatic check-in ⁹	A1-A15 Priority boarding	NEW EarlyBird® included	\$	\$
Premium Drink (on flights 176 miles or more) ¹⁰	*	\$	\$	\$



Enhancing our Customer Experience



We have a plan to bring the next generation of Customer Experience in travel through more than two billion dollars in planned investments. Why? Because we're the airline with Heart. New initiatives, including **upgraded WiFi, in-seat power, and larger overhead bins,** combined with recent enhancements, aim to transform your experience from booking to boarding and beyond.



Southwest Airlines Contract Benefits

Negotiated Discounts

- Eligible on Business Select, Anytime, and Wanna Get Away fares (excluding promotional fares)
- Discounts <u>only available</u> by booking online through SWABIZ
- Travelers can keep their Rapid Rewards points earned from business travel

ORIG	DEST	Business Select	Anytime	Wanna Get Away
ALL	ALL	10%	10%	5%



Rapid Rewards Overview

Rapid Rewards

Simple & Rewarding

- Our points don't expire
- No blackout dates
- Unlimited reward seats
- Freddie Awards' Program of the Year for the past fouryears*





SWABIZ Demo

