David S. Husted

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Objective:

Director of Auxiliary Services

Experience:

1997-present

Salt Lake Community College (College Store)

Manager Supplies/Assistant Director*

Assist in all areas of bookstore operation including purchasing, managing the Supply Department and other non-book areas of the store, oversee receiving operation, coordinate product shipments to multiple store locations, purchase textbooks and assist with buy-back. Responsible for reorganization of text selling floor and developed special order program for textbooks. Prepare store budget, supervision of full and part-time employees. Active participation in store policy decisions. Annual store sales \$6.1 million

*There is no official Assistant Direction position, however, I function in the capacity of a person with this title.

1995-1997

University of Utah

Manager Campus C-Stores and Campus Vending

Direct operations of two campus convenience stores and entire campus vending operation, responsible for evaluation and selection of computer register system and overseeing the construction and grand opening of new C-Store. Budgeting and P&L responsibility for all operations. Manage eight full-time and over thirty part-time employees, staffing, marketing, and ensuring superior customer service. Maintenance of all POS systems and vending computer systems. Participation in the negotiations of Coca-Cola and Pepsi contracts.

1988-1995

University of Utah

Manager Course Materials (1993-1995)

Total responsibility for Text Operation including buy-back, return, copyright clearance, off-site campus sales, and correspondence study.

Annual department sales \$7.5 million

Manager Computer Sales/Service (1990-1993)

Managed Computer Sale/Service Department including budgeting, staffing and P&L responsibilities. Member Apple Higher Education Advisory Committee Annual department sales \$7.2 million

Manager General Merchandise (1988-1990)

Managed General Merchandise Department and insignia apparel, as well as, Museum of Natural History Gift Store. Responsible for purchasing, merchandising, staffing, budgeting and P&L review.

Annual department sales \$1.5 million

1984-1988 Best Products

Assistant Showroom Manager

1983-1984 McDonald's Corporation

Assistant Store Manager

Additional Training:

Completed Human Resource Management training in the following areas:

- Sexual Harassment
- Diversity
- Disability Awareness

Other training completed in:

- Financial Management
- Textbook Course Materials
- Improving Customer Service

NACS Host Committee Member 1999, Salt Lake City NACS Present/Speaker – local and regional

Education:

University of Utah BS Public Relation/Advertising June 1983