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Professional vita of **Stephen R. Hardy**

Work experience

2000 – present Collin County Community College District Plano, TX

Executive Director of Continuing Education and Workforce Development

- Oversee the district's Continuing Education, Business Solutions Group, and Small Business Development operations
- Actively participate in district-wide strategic planning initiatives as a member of the President's Task Force on the Future
- Guide the operations of approximately 13,000 students
- Develop strategic training alliances for instructor-led and on line courses and programs
- Serve on the Systems Analysis and Planning Committee which is a recommendation body for the districts' legacy system
- Implemented numerous customized training grants for consortia groups of area businesses

1992-2000 Collin County Community College District Plano, TX

Dean of Continuing Education

- Led the successful turnaround of a continuing education division that had been losing money
- Implemented continuous quality improvement in the division that resulted in becoming a profitable operation
- Performed program and financial analysis of operations to prepare for accreditation visits by SACs and the Texas Higher Education Coordinating Board

1991-1992 Collin County Community College District Plano, TX

Associate Dean of Continuing Education

- Expanded workforce development courses
- Recruited and hired professional program staff to address changing market needs in continuing education courses
- Worked with area businesses to identify training needs

1989-1991 Collin County Community College District Plano, TX

Director of Small Business Development Center

- Increased client base from 140 annually to over 600 annually
- Initiated program called Techmatch that was the genesis of the STARTech Incubator in Richardson, TX
- Taught several seminars entitled "How to Start and Operate a Small Business"

- Successfully guided business owners through the start-up and early stages of the business life cycle

1983-1989 Rural Enterprises, Inc. Durant, OK

President and CEO

- Took a regional economic company from technical insolvency to a positive cash position of over a half million dollars in cash and near cash instruments
- Successfully partnered with several agencies to provide technology transfer to local area businesses by working with federal laboratory Technology Utilization Officers
- Developed an Innovation Evaluation Fair that attracted inventions from young people in multiple counties of Southeastern Oklahoma
- Packaged millions of dollars of financing for area businesses for operating cash as well as for long-term capital for plant and equipment
- Contracted with NASA, Corps of Engineers, USDA, EDA, and the SBA to develop a successful rural economic development company that helped develop businesses in rural SE Oklahoma
- Testified before US House and Senate appropriation subcommittees to advocate the need for investing in rural America and small businesses
- Implemented the Stevenson-Wydler Act in support of transferring federally supported technology to local manufacturing businesses
- Was highlighted in *Inc.* magazine for innovative financing of a 4.5 million-dollar injected molded plastics company

1981-1983 Center for Private Enterprise and Entrepreneurship
Baylor University Waco, TX

Assistant Director of Entrepreneurship Programs

- Developed consulting services to existing and start-up businesses in areas of strategic planning, management, marketing, and sales
- Was consultant to more than twenty-five manufacturers ranging from stereo speakers to experimental aircraft
- Implemented innovation evaluation and inventor assistance programs

1978-1981 Baylor University Waco, TX

Director of Men's Housing and Programs

- Guided transition of local fraternities to national affiliations
- Planned for mass renovation of three residence halls
- Started student programs in time management, leadership and communication

1976-1978 Baylor University Waco, TX

Athletic Dorm Director

- Planned and implemented student athlete and nonathlete integrated housing program
- Developed liaison program with athletic coaches for fair and consistent

disciplinary program for student athletes

**Teaching
experience**

Collin County Community College District	Plano, TX
How to Start and Operate a Small Business	
Southeastern Oklahoma State University	Durant, OK
Principles of Management	
Baylor University	Waco, TX
Starting and Operating a Small Business	
Entrepreneurship	
Business Policy and Strategic Planning	
Our Lady of the Lake University	Irving, TX
Principles of Management	

**Professional
memberships and
service**

Texas Administrators of Continuing Education (former board member)
National Council of Continuing Education and Training
Metroplex Technology Business Council
Texas Administrators of College Technical Administrators
Board of Governors of the International Technology Institute
Board of Directors, Baylor University Employee's Credit Union

**Community
activities**

Provided leadership in developing curriculum for Entrepreneurship in Nonprofit Organizations through the Dallas Center for Nonprofit Management

Awards received

Eagle Award from Ziglar Education Systems
Innovator of the Year 1993 CCCCCD
MBA Southwest Conference Case Competition winner
Most Dependable Senior Male as elected by faculty of Thomas Jefferson High School

Education

M.B.A., Baylor University, 1980
B.A., Baylor University, 1976