

Advisory Committee Meeting Minutes

CHAIRPERSON: Hazel Edwards		
MEETING DATE: Nov. 18, 2002	MEETING TIME: 1:30 pm	MEETING PLACE: CYC B317
RECORDER: Rod Rodriguez		PREVIOUS MEETING: 11/08/01

MEMBERS PRESENT:

OTHERS PRESENT:

Name and Title		Name and Title		Name and Title	
X	Diane Alyward Keller Williams Realty	X	Sharon Borgne Coldwell Banker Realtors	X	Mary Milford Program Coordinator
X	Shirley Burchett Appraiser	X	Hazel Edwards Buyer's Realty	X	Rod Rodriguez Professor of Real Estate
X	Betty Misko Ebby Halliday Realtors	X	Ken Pilkenton Keller Williams Realtors	X	Lillie Palmer Dean, Bus. & C Sci.
X	Linda Bryant Chicago Title Ins. Co.		Anne Ritter Coldwell Banker Realtors		
	Lena Milstead Keller Willimas Realtors		J. C. Posey Real Estate		
	Meg Titus Keller Williams Realtors	X	Randy Wright, Director Collin County Ass. Realtors		
X.	Charlene Dattoli Lefler Keller Williams Realty	X	Kailas Nathan Keller Williams Realty		

Agenda Item	Action Discussion Information	Responsibility
Old Business:		
Read and approve the minutes of the 11/08/02 meeting Minutes approved	The minutes were read and unanimously approved.	Board
Marketable Skills Achiever Certificate	The Marketable Skills Achiever Certificate was revisited from the last meeting . The Board discussed whether having a 4 course Certificate would dilute the presently existing Certificates. The board felt that at this time they wanted to keep the awarding of a Certificate at a minimum of 5 courses and not lower it to 4 courses. Motion was made and seconded to not implement the Marketable Skills Achiever Certificate at this time	Board
Continuing Business:		

Record enrollment	The Board concurred with the proposed schedule which increases the offerings for pre-licensure courses.	College
Co-Board in 2005 and SACS in 2004	The Board pledged its support and desire to be rated as an “exemplary” program again	College - Board
New Business:		
Selection of Chairman: Hazel Edwards	The Board unanimously nominated and selected Hazel Edwards to Chair the meeting	Hazel Edwards
Selection of Recorder: Rod Rodriguez	The Board unanimously nominated and selected Rod Rodriguez to serve as Recorder.	Rod Rodriguez
Broker access to students	Motion was made, seconded and passed unanimously to not allow broker solicitation of students in the class room environment	College
Curriculum Decisions:		
Curriculum approval	The Board reviewed the current curriculum and course offerings and motion was made, seconded and unanimously passed to approve the current curriculum and course offerings.	
Other: Real Estate Open House	The real estate department wants to try a “Real Estate Open House” in December to advise potential students of careers in real estate and the educational requirements. The Board pledged its support.	College - Board

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Key Discussion Points	Discussion
Old Business:	
Marketable Skills Achiever Certificate	Great concern was shown over diluting the present certificates and lowering the standards. Professionalism requires as much education as possible and a certificate that only meets the requirements for licensure is not an incentive to continue with educational goals.
Continuing Business:	
Record enrollment	The impact of increased enrollment was discussed Shirley Burchett also reported an increase in people entering the Appraisal business. randy Wright reported a record number of licensees joining the Board. He also reported that 87% of the Realtors were renewing their annual membership at the Board. The Advisory Board was glad to hear this figure that shows that the drop out rate from the business is staying low in spite of the increased number of persons entering the real estate business.
New Business:	
Broker access to students	The Board expressed concern about opening the classroom to any kind of solicitation by the brokers. They recommended that Broker access to the students in an educational setting should be limited to educational matters.
Curriculum Decisions:	
Curriculum approval	The Board reviewed the current curriculum and course offerings and saw no need to make any changes. They discussed not implementing the Marketable Skills Achiever certificate.
Other:	
Announcement of Mary Milford's appointment to the TREC Education Task Force	The Board was asked for their input and participation in the TREC survey regarding attitudes and changes needed in Real Estate MCE . The Board was please to have Mary Milford participating in this endeavor
New PSI testing	Mary Milford gave the Board information about the new PSI testing system for real estate licensing that went into effect on Sept. 1 2002.

CHAIRPERSON SIGNATURE:	DATE:	NEXT MEETING: Fall 2004
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