Real Estate Management

BMGT1305		*Communications in Management*															Completion	Success	Course
		Grade Assigned							Grade Distribution										
Year	Enrollment	A	B	C	D	P	F	W	A	B	C	D	P	F	W		Rate	Rate*	GPA**
2017	131	43	38	17	5	0	19	9	33%	29%	13%	4%	0%	15%	7%		93%	75%	2.48
2018	139	73	27	15	2	0	16	6	53%	19%	11%	1%	0%	12%	4%		96%	83%	2.91
2019	209	103	40	25	5	0	27	9	49%	19%	12%	2%	0%	13%	4%		96%	80%	2.81
2020	210	118	39	11	8	0	21	13	56%	19%	5%	4%	0%	10%	6%		94%	80%	2.95
2021	266	141	58	20	6	0	28	13	53%	22%	8%	2%	0%	11%	5%		95%	82%	2.95
Averages...									50%	21%	9%	3%	0%	12%	5%		95%	80%	-

Note: The program's course list is based on the 2020-2021 academic catalog. The data source is Collin College's ZogoTech Data System on 10/11/2021.

* Success Rate is calculated by dividing the counts of A, B, C and P by the counts of A, B, C, D, P, F and W, using the definition consistent with the National Community College Benchmark Project.

** Course GPA is calculated by multiplying the counts of A, B, C and D by 4, 3, 2 and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, F and W.

Sums of distributions may not equal 100 percent due to rounding.

Real Estate Management

BUSG2309		*Sm Bus Mgmt-Entreprnrshp*																
		Grade Assigned							Grade Distribution							Completion	Success	Course
Year	Enrollment	A	B	C	D	P	F	W	A	B	C	D	P	F	W	Rate	Rate*	GPA**
2017	154	28	44	23	10	0	31	18	18%	29%	15%	6%	0%	20%	12%	88%	62%	1.95
2018	191	86	28	17	8	0	33	19	45%	15%	9%	4%	0%	17%	10%	90%	69%	2.46
2019	224	71	55	29	12	0	36	21	32%	25%	13%	5%	0%	16%	9%	91%	69%	2.32
2020	263	91	61	22	13	0	56	20	35%	23%	8%	5%	0%	21%	8%	92%	66%	2.30
2021	262	116	61	24	17	0	32	12	44%	23%	9%	6%	0%	12%	5%	95%	77%	2.72
Averages..									36%	23%	11%	5%	0%	17%	8%	92%	69%	-

Note: The program's course list is based on the 2020-2021 academic catalog. The data source is Collin College's ZogoTech Data System on 10/11/2021.

* Success Rate is calculated by dividing the counts of A, B, C and P by the counts of A, B, C, D, P, F and W, using the definition consistent with the National Community College Benchmark Project.

** Course GPA is calculated by multiplying the counts of A, B, C and D by 4, 3, 2 and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, F and W.

Sums of distributions may not equal 100 percent due to rounding.

Real Estate Management

MRKG1301		*Customer Relationship Mgmt*														Completion	Success	Course
		Grade Assigned							Grade Distribution							Completion	Success	Course
Year	Enrollment	A	B	C	D	P	F	W	A	B	C	D	P	F	W	Rate	Rate*	GPA**
2017	66	15	12	13	4	0	19	3	23%	18%	20%	6%	0%	29%	5%	95%	61%	1.91
2018	47	26	11	3	0	0	6	1	55%	23%	6%	0%	0%	13%	2%	98%	85%	3.04
2019	96	39	16	6	6	0	18	11	41%	17%	6%	6%	0%	19%	11%	89%	64%	2.31
2020	74	29	14	6	2	0	10	13	39%	19%	8%	3%	0%	14%	18%	82%	66%	2.32
2021	55	20	17	11	1	0	5	1	36%	31%	20%	2%	0%	9%	2%	98%	87%	2.80
Averages..									38%	21%	12%	4%	0%	17%	9%	91%	70%	-

Note: The program's course list is based on the 2020-2021 academic catalog. The data source is Collin College's ZogoTech Data System on 10/11/2021.

* Success Rate is calculated by dividing the counts of A, B, C and P by the counts of A, B, C, D, P, F and W, using the definition consistent with the National Community College Benchmark Project.

** Course GPA is calculated by multiplying the counts of A, B, C and D by 4, 3, 2 and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, F and W.

Sums of distributions may not equal 100 percent due to rounding.

Real Estate Management

MRKG2349	*Advertising & Sales Promotion*																
		Grade Assigned							Grade Distribution							Completion	Success	Course
Year	Enrollment	A	B	C	D	P	F	W	A	B	C	D	P	F	W	Rate	Rate*	GPA**
2017	71	23	18	9	3	0	13	5	32%	25%	13%	4%	0%	18%	7%	93%	70%	2.35
2018	65	13	17	8	1	0	14	12	20%	26%	12%	2%	0%	22%	18%	82%	59%	1.85
2019	47	11	10	9	0	0	9	8	23%	21%	19%	0%	0%	19%	17%	83%	64%	1.96
2020	48	17	14	4	2	0	5	6	35%	29%	8%	4%	0%	10%	13%	88%	73%	2.50
2021	75	33	22	7	5	0	6	2	44%	29%	9%	7%	0%	8%	3%	97%	83%	2.89
Averages...									32%	26%	12%	4%	0%	15%	11%	89%	70%	-

Note: The program's course list is based on the 2020-2021 academic catalog. The data source is Collin College's ZogoTech Data System on 10/11/2021.

* Success Rate is calculated by dividing the counts of A, B, C and P by the counts of A, B, C, D, P, F and W, using the definition consistent with the National Community College Benchmark Project.

** Course GPA is calculated by multiplying the counts of A, B, C and D by 4, 3, 2 and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, F and W.

Sums of distributions may not equal 100 percent due to rounding.

Real Estate Management

RELE1300		*Contract Forms and Addenda*															Completion	Success	Course
		Grade Assigned							Grade Distribution								Rate	Rate*	GPA**
Year	Enrollment	A	B	C	D	P	F	W	A	B	C	D	P	F	W				
2017	57	28	15	6	0	0	6	2	49%	26%	11%	0%	0%	11%	4%	96%	86%	2.96
2018	61	25	24	7	0	0	4	1	41%	39%	11%	0%	0%	7%	2%	98%	92%	3.05
2019	56	26	19	6	0	0	5	0	46%	34%	11%	0%	0%	9%	0%	100%	91%	3.09
2020	57	24	19	3	1	0	7	3	42%	33%	5%	2%	0%	12%	5%	95%	81%	2.81
2021	90	42	23	9	1	0	14	1	47%	26%	10%	1%	0%	16%	1%	99%	82%	2.84
Averages...									45%	31%	10%	1%	0%	11%	2%	98%	86%	-

Note: The program's course list is based on the 2020-2021 academic catalog. The data source is Collin College's ZogoTech Data System on 10/11/2021.

* Success Rate is calculated by dividing the counts of A, B, C and P by the counts of A, B, C, D, P, F and W, using the definition consistent with the National Community College Benchmark Project.

** Course GPA is calculated by multiplying the counts of A, B, C and D by 4, 3, 2 and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, F and W.

Sums of distributions may not equal 100 percent due to rounding.

Real Estate Management

RELE1301		*Principles of Real Estate I*															
		Grade Assigned						Grade Distribution							Completion Rate	Success Rate*	Course GPA**
Year	Enrollment	A	B	C	D	P	F	W	A	B	C	D	P	F	W			
2017	259	33	53	40	6	0	110	17	13%	20%	15%	2%	0%	42%	7%	93%	49%	1.46
2018	256	29	56	49	11	0	90	21	11%	22%	19%	4%	0%	35%	8%	92%	52%	1.54
2019	246	29	41	44	7	0	97	28	12%	17%	18%	3%	0%	39%	11%	89%	46%	1.36
2020	245	40	59	41	4	0	82	19	16%	24%	17%	2%	0%	33%	8%	92%	57%	1.73
2021	296	49	69	46	10	0	110	12	17%	23%	16%	3%	0%	37%	4%	96%	55%	1.71
Averages...									14%	21%	17%	3%	0%	38%	7%	93%	52%	-

Note: The program's course list is based on the 2020-2021 academic catalog. The data source is Collin College's ZogoTech Data System on 10/11/2021.

* Success Rate is calculated by dividing the counts of A, B, C and P by the counts of A, B, C, D, P, F and W, using the definition consistent with the National Community College Benchmark Project.

** Course GPA is calculated by multiplying the counts of A, B, C and D by 4, 3, 2 and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, F and W.

Sums of distributions may not equal 100 percent due to rounding.

Real Estate Management

RELE1311		*Law of Contracts*														Completion	Success	Course
		Grade Assigned							Grade Distribution									
Year	Enrollment	A	B	C	D	P	F	W	A	B	C	D	P	F	W	Rate	Rate*	GPA**
2017	101	20	45	7	0	0	23	6	20%	45%	7%	0%	0%	23%	6%	94%	71%	2.27
2018	70	18	29	11	0	0	10	2	26%	41%	16%	0%	0%	14%	3%	97%	83%	2.59
2019	85	19	37	10	0	0	15	4	22%	44%	12%	0%	0%	18%	5%	95%	78%	2.44
2020	92	15	31	16	2	0	22	6	16%	34%	17%	2%	0%	24%	7%	93%	67%	2.03
2021	112	17	39	16	2	0	33	5	15%	35%	14%	2%	0%	29%	4%	96%	64%	1.96
Averages..									19%	39%	13%	1%	0%	22%	5%	95%	72%	-

Note: The program's course list is based on the 2020-2021 academic catalog. The data source is Collin College's ZogoTech Data System on 10/11/2021.

* Success Rate is calculated by dividing the counts of A, B, C and P by the counts of A, B, C, D, P, F and W, using the definition consistent with the National Community College Benchmark Project.

** Course GPA is calculated by multiplying the counts of A, B, C and D by 4, 3, 2 and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, F and W.

Sums of distributions may not equal 100 percent due to rounding.

Real Estate Management

RELE1319		*Real Estate Finance*															Completion	Success	Course
				Grade Assigned								Grade Distribution					Completion Rate	Success Rate*	Course GPA**
Year	Enrollment	A	B	C	D	P	F	W	A	B	C	D	P	F	W			
2017	105	17	40	11	0	0	32	5	16%	38%	10%	0%	0%	30%	5%	95%	65%	2.00
2018	83	12	43	12	0	0	13	3	14%	52%	14%	0%	0%	16%	4%	96%	81%	2.42
2019	79	19	30	9	0	0	18	3	24%	38%	11%	0%	0%	23%	4%	96%	73%	2.33
2020	118	25	48	18	0	0	21	6	21%	41%	15%	0%	0%	18%	5%	95%	77%	2.37
2021	112	36	37	12	2	0	22	3	32%	33%	11%	2%	0%	20%	3%	97%	76%	2.51
Averages...									22%	40%	12%	0%	0%	21%	4%	96%	74%	-

Note: The program's course list is based on the 2020-2021 academic catalog. The data source is Collin College's ZogoTech Data System on 10/11/2021.

* Success Rate is calculated by dividing the counts of A, B, C and P by the counts of A, B, C, D, P, F and W, using the definition consistent with the National Community College Benchmark Project.

** Course GPA is calculated by multiplying the counts of A, B, C and D by 4, 3, 2 and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, F and W.

Sums of distributions may not equal 100 percent due to rounding.

Real Estate Management

RELE1321		*Real Estate Marketing*															Completion	Success	Course
		Grade Assigned							Grade Distribution										
Year	Enrollment	A	B	C	D	P	F	W	A	B	C	D	P	F	W	Rate	Rate*	GPA**
2017	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2018	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2019	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2020	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2021	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Averages..									-	-	-	-	-	-	-	-	-	-

Note: The program's course list is based on the 2020-2021 academic catalog. The data source is Collin College's ZogoTech Data System on 10/11/2021.

* Success Rate is calculated by dividing the counts of A, B, C and P by the counts of A, B, C, D, P, F and W, using the definition consistent with the National Community College Benchmark Project.

** Course GPA is calculated by multiplying the counts of A, B, C and D by 4, 3, 2 and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, F and W.

Sums of distributions may not equal 100 percent due to rounding.

Real Estate Management

RELE1325		*Real Estate Mathematics*																
		Grade Assigned							Grade Distribution							Completion	Success	Course
Year	Enrollment	A	B	C	D	P	F	W	A	B	C	D	P	F	W	Rate	Rate*	GPA**
2017	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2018	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2019	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2020	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2021	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Averages.. -   -   -   -   -   -   -   -   -   -

Note: The program's course list is based on the 2020-2021 academic catalog. The data source is Collin College's ZogoTech Data System on 10/11/2021.
* Success Rate is calculated by dividing the counts of A, B, C and P by the counts of A, B, C, D, P, F and W, using the definition consistent with the National Community College Benchmark Project.
** Course GPA is calculated by multiplying the counts of A, B, C and D by 4, 3, 2 and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, F and W.
Sums of distributions may not equal 100 percent due to rounding.

Real Estate Management

RELE1338		*Principles of Real Estate II*															Completion	Success	Course
		Grade Assigned							Grade Distribution										
Year	Enrollment	A	B	C	D	P	F	W	A	B	C	D	P	F	W		Rate	Rate*	GPA**
2017	146	31	46	17	2	0	41	9	21%	32%	12%	1%	0%	28%	6%		94%	64%	2.04
2018	114	15	38	17	3	0	32	9	13%	33%	15%	3%	0%	28%	8%		92%	61%	1.85
2019	134	14	42	29	1	0	39	9	10%	31%	22%	1%	0%	29%	7%		93%	63%	1.80
2020	124	28	37	16	1	0	37	5	23%	30%	13%	1%	0%	30%	4%		96%	65%	2.06
2021	142	32	52	19	2	0	32	5	23%	37%	13%	1%	0%	23%	4%		96%	73%	2.28
Averages..									18%	33%	15%	1%	0%	27%	6%		94%	66%	-

Note: The program's course list is based on the 2020-2021 academic catalog. The data source is Collin College's ZogoTech Data System on 10/11/2021.

* Success Rate is calculated by dividing the counts of A, B, C and P by the counts of A, B, C, D, P, F and W, using the definition consistent with the National Community College Benchmark Project.

** Course GPA is calculated by multiplying the counts of A, B, C and D by 4, 3, 2 and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, F and W.

Sums of distributions may not equal 100 percent due to rounding.

Real Estate Management

RELE1380	*Co-op Ed - Real Estate*																		
				Grade Assigned								Grade Distribution						Completion	Success	Course
Year	Enrollment	A	B	C	D	P	F	W	A	B	C	D	P	F	W	Rate	Rate*	GPA**
2017	3	2	1	0	0	0	0	0	67%	33%	0%	0%	0%	0%	0%	100%	100%	3.67
2018	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2019	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2020	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2021	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Averages									67%	33%	0%	0%	0%	0%	0%	100%	100%	-

Note: The program's course list is based on the 2020-2021 academic catalog. The data source is Collin College's ZogoTech Data System on 10/11/2021.
* Success Rate is calculated by dividing the counts of A, B, C and P by the counts of A, B, C, D, P, F and W, using the definition consistent with the National Community College Benchmark Project.
** Course GPA is calculated by multiplying the counts of A, B, C and D by 4, 3, 2 and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, F and W.
Sums of distributions may not equal 100 percent due to rounding.

Real Estate Management

RELE2301		*Law of Agency*															Completion	Success	Course
		Grade Assigned							Grade Distribution								Rate	Rate*	GPA**
Year	Enrollment	A	B	C	D	P	F	W	A	B	C	D	P	F	W				
2017	98	30	41	7	0	0	14	6	31%	42%	7%	0%	0%	14%	6%	94%	80%	2.62
2018	74	18	33	18	0	0	2	3	24%	45%	24%	0%	0%	3%	4%	96%	93%	2.80
2019	69	13	33	9	0	0	12	2	19%	48%	13%	0%	0%	17%	3%	97%	80%	2.45
2020	74	18	23	16	0	0	12	5	24%	31%	22%	0%	0%	16%	7%	93%	77%	2.34
2021	90	19	37	17	3	0	9	5	21%	41%	19%	3%	0%	10%	6%	94%	81%	2.49
Averages..									24%	41%	17%	1%	0%	12%	5%	95%	82%	-

Note: The program's course list is based on the 2020-2021 academic catalog. The data source is Collin College's ZogoTech Data System on 10/11/2021.

* Success Rate is calculated by dividing the counts of A, B, C and P by the counts of A, B, C, D, P, F and W, using the definition consistent with the National Community College Benchmark Project.

** Course GPA is calculated by multiplying the counts of A, B, C and D by 4, 3, 2 and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, F and W.

Sums of distributions may not equal 100 percent due to rounding.