Insurance Management

ACCT2301		*Principles of Financial Acctg*														Completion	Success	Course
		Grade Assigned							Grade Distribution							Completion	Success	Course
Year	Enrollment	A	B	C	D	P	F	W	A	B	C	D	P	F	W	Rate	Rate*	GPA**
2017	1737	334	367	312	124	0	315	285	19%	21%	18%	7%	0%	18%	16%	84%	58%	1.83
2018	1801	406	370	349	155	0	285	236	23%	21%	19%	9%	0%	16%	13%	87%	63%	1.99
2019	1870	443	411	330	153	0	300	233	24%	22%	18%	8%	0%	16%	12%	88%	63%	2.04
2020	1908	684	428	259	90	0	223	224	36%	22%	14%	5%	0%	12%	12%	88%	72%	2.43
2021	1691	654	411	191	59	0	219	157	39%	24%	11%	3%	0%	13%	9%	91%	74%	2.54
Averages..									28%	22%	16%	6%	0%	15%	13%	87%	66%	-

Note: The program's course list is based on the 2020-2021 academic catalog. The data source is Collin College's ZogoTech Data System on 10/11/2021.
* Success Rate is calculated by dividing the counts of A, B, C and P by the counts of A, B, C, D, P, F and W, using the definition consistent with the National Community College Benchmark Project.
** Course GPA is calculated by multiplying the counts of A, B, C and D by 4, 3, 2 and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, F and W.
Sums of distributions may not equal 100 percent due to rounding.

Insurance Management

BCIS1305		*Business Computer Applications*														Completion	Success	Course
		Grade Assigned							Grade Distribution							Rate	Rate*	GPA**
Year	Enrollment	A	B	C	D	P	F	W	A	B	C	D	P	F	W			
2017	1163	451	246	132	60	0	186	88	39%	21%	11%	5%	0%	16%	8%	92%	71%	2.46
2018	1191	551	252	131	41	0	140	76	46%	21%	11%	3%	0%	12%	6%	94%	78%	2.74
2019	1154	517	259	113	33	0	139	93	45%	22%	10%	3%	0%	12%	8%	92%	77%	2.69
2020	1258	582	239	122	37	0	165	113	46%	19%	10%	3%	0%	13%	9%	91%	75%	2.64
2021	1410	608	266	138	52	0	212	133	43%	19%	10%	4%	0%	15%	9%	90%	72%	2.53
Averages...									44%	20%	10%	4%	0%	14%	8%	92%	75%	-

Note: The program's course list is based on the 2020-2021 academic catalog. The data source is Collin College's ZogoTech Data System on 10/11/2021.

* Success Rate is calculated by dividing the counts of A, B, C and P by the counts of A, B, C, D, P, F and W, using the definition consistent with the National Community College Benchmark Project.

** Course GPA is calculated by multiplying the counts of A, B, C and D by 4, 3, 2 and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, F and W.

Sums of distributions may not equal 100 percent due to rounding.

Insurance Management

BMGT1341	*Business Ethics*																
		Grade Assigned							Grade Distribution							Completion	Success	Course
Year	Enrollment	A	B	C	D	P	F	W	A	B	C	D	P	F	W	Rate	Rate*	GPA**
2017	172	77	45	12	0	0	27	11	45%	26%	7%	0%	0%	16%	6%	94%	78%	2.72
2018	198	71	39	34	8	0	29	17	36%	20%	17%	4%	0%	15%	9%	91%	73%	2.41
2019	292	111	79	39	11	0	28	24	38%	27%	13%	4%	0%	10%	8%	92%	78%	2.64
2020	277	132	53	33	12	0	29	18	48%	19%	12%	4%	0%	10%	6%	94%	79%	2.76
2021	303	147	83	25	12	0	27	9	49%	27%	8%	4%	0%	9%	3%	97%	84%	2.97
Averages									43%	24%	12%	3%	0%	11%	6%	94%	79%	-

Note: The program's course list is based on the 2020-2021 academic catalog. The data source is Collin College's ZogoTech Data System on 10/11/2021.

* Success Rate is calculated by dividing the counts of A, B, C and P by the counts of A, B, C, D, P, F and W, using the definition consistent with the National Community College Benchmark Project.

** Course GPA is calculated by multiplying the counts of A, B, C and D by 4, 3, 2 and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, F and W.

Sums of distributions may not equal 100 percent due to rounding.

Insurance Management

BMGT1344		*Negotiations & Conflict Mgmt*																
		Grade Assigned							Grade Distribution							Completion	Success	Course
Year	Enrollment	A	B	C	D	P	F	W	A	B	C	D	P	F	W	Rate	Rate*	GPA**
2017	148	62	33	20	2	0	21	10	42%	22%	14%	1%	0%	14%	7%	93%	78%	2.63
2018	162	83	35	15	5	0	16	8	51%	22%	9%	3%	0%	10%	5%	95%	82%	2.91
2019	218	112	45	15	5	0	34	7	51%	21%	7%	2%	0%	16%	3%	97%	79%	2.83
2020	200	110	41	14	3	0	16	16	55%	21%	7%	2%	0%	8%	8%	92%	83%	2.97
2021	276	142	73	22	8	0	17	14	51%	26%	8%	3%	0%	6%	5%	95%	86%	3.04
Averages...									51%	23%	9%	2%	0%	10%	5%	95%	82%	-

Note: The program's course list is based on the 2020-2021 academic catalog. The data source is Collin College's ZogoTech Data System on 10/11/2021.

* Success Rate is calculated by dividing the counts of A, B, C and P by the counts of A, B, C, D, P, F and W, using the definition consistent with the National Community College Benchmark Project.

** Course GPA is calculated by multiplying the counts of A, B, C and D by 4, 3, 2 and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, F and W.

Sums of distributions may not equal 100 percent due to rounding.

Insurance Management

BUSG2380		*Coop Ed - Busi-Commerce, Gen*																
		Grade Assigned							Grade Distribution							Completion	Success	Course
Year	Enrollment	A	B	C	D	P	F	W	A	B	C	D	P	F	W	Rate	Rate*	GPA**
2017	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2018	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2019	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2020	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2021	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Averages..									-	-	-	-	-	-	-	-	-	-

Note: The program's course list is based on the 2020-2021 academic catalog. The data source is Collin College's ZogoTech Data System on 10/11/2021.

* Success Rate is calculated by dividing the counts of A, B, C and P by the counts of A, B, C, D, P, F and W, using the definition consistent with the National Community College Benchmark Project.

** Course GPA is calculated by multiplying the counts of A, B, C and D by 4, 3, 2 and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, F and W.

Sums of distributions may not equal 100 percent due to rounding.

Insurance Management

BUSI1307		*Personal Finance*															
		Grade Assigned							Grade Distribution							Completion	Success	Course
Year	Enrollment	A	B	C	D	P	F	W	A	B	C	D	P	F	W	Rate	Rate*	GPA**
2017	290	114	86	34	5	0	37	14	39%	30%	12%	2%	0%	13%	5%	95%	81%	2.71
2018	303	178	56	28	6	0	25	10	59%	18%	9%	2%	0%	8%	3%	97%	87%	3.11
2019	298	180	58	19	3	0	31	7	60%	19%	6%	1%	0%	10%	2%	98%	86%	3.14
2020	314	168	75	25	9	0	20	17	54%	24%	8%	3%	0%	6%	5%	95%	85%	3.04
2021	301	171	62	23	8	0	28	9	57%	21%	8%	3%	0%	9%	3%	97%	85%	3.07
Averages...									54%	22%	9%	2%	0%	9%	4%	96%	85%	-

Note: The program's course list is based on the 2020-2021 academic catalog. The data source is Collin College's ZogoTech Data System on 10/11/2021.

* Success Rate is calculated by dividing the counts of A, B, C and P by the counts of A, B, C, D, P, F and W, using the definition consistent with the National Community College Benchmark Project.

** Course GPA is calculated by multiplying the counts of A, B, C and D by 4, 3, 2 and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, F and W.

Sums of distributions may not equal 100 percent due to rounding.

Insurance Management

INSR1301		*Commercial Insurance*																
		Grade Assigned							Grade Distribution							Completion	Success	Course
Year	Enrollment	A	B	C	D	P	F	W	A	B	C	D	P	F	W	Rate	Rate*	GPA**
2017	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2018	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2019	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2020	11	0	5	2	0	0	3	1	0%	45%	18%	0%	0%	27%	9%	91%	64%	1.73
2021	11	8	2	1	0	0	0	0	73%	18%	9%	0%	0%	0%	0%	100%	100%	3.64
Averages									36%	32%	14%	0%	0%	14%	5%	95%	82%	-

Note: The program's course list is based on the 2020-2021 academic catalog. The data source is Collin College's ZogoTech Data System on 10/11/2021.

* Success Rate is calculated by dividing the counts of A, B, C and P by the counts of A, B, C, D, P, F and W, using the definition consistent with the National Community College Benchmark Project.

** Course GPA is calculated by multiplying the counts of A, B, C and D by 4, 3, 2 and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, F and W.

Sums of distributions may not equal 100 percent due to rounding.

Insurance Management

INSR1305		*Personal Insurance*																Completion	Success	Course
		Grade Assigned							Grade Distribution											
Year	Enrollment	A	B	C	D	P	F	W	A	B	C	D	P	F	W				Rate	Rate*	GPA**
2017	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				-	-	-
2018	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				-	-	-
2019	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-				-	-	-
2020	6	1	2	1	0	0	1	1	17%	33%	17%	0%	0%	17%	17%				83%	67%	2.00
2021	13	4	7	2	0	0	0	0	31%	54%	15%	0%	0%	0%	0%				100%	100%	3.15
Averages..									26%	47%	16%	0%	0%	5%	5%				95%	89%	-

Note: The program's course list is based on the 2020-2021 academic catalog. The data source is Collin College's ZogoTech Data System on 10/11/2021.

* Success Rate is calculated by dividing the counts of A, B, C and P by the counts of A, B, C, D, P, F and W, using the definition consistent with the National Community College Benchmark Project.

** Course GPA is calculated by multiplying the counts of A, B, C and D by 4, 3, 2 and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, F and W.

Sums of distributions may not equal 100 percent due to rounding.

Insurance Management

INSR1345		*Comcial Liblty Risk Mgmt & Ins*																	
		Grade Assigned								Grade Distribution								Completion	Success	Course
Year	Enrollment	A	B	C	D	P	F	W		A	B	C	D	P	F	W	Rate	Rate*	GPA**
2017	-	-	-	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-
2018	-	-	-	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-
2019	-	-	-	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-
2020	5	2	2	0	0	0	0	1		40%	40%	0%	0%	0%	0%	20%	80%	80%	2.80
2021	22	13	8	1	0	0	0	0		59%	36%	5%	0%	0%	0%	0%	100%	100%	3.55
Averages..										56%	37%	4%	0%	0%	0%	4%	96%	96%	-

Note: The program's course list is based on the 2020-2021 academic catalog. The data source is Collin College's ZogoTech Data System on 10/11/2021.

* Success Rate is calculated by dividing the counts of A, B, C and P by the counts of A, B, C, D, P, F and W, using the definition consistent with the National Community College Benchmark Project.

** Course GPA is calculated by multiplying the counts of A, B, C and D by 4, 3, 2 and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, F and W.

Sums of distributions may not equal 100 percent due to rounding.

Insurance Management

INSR1351		*Essentials of Risk Management*																	
		Grade Assigned								Grade Distribution								Completion	Success	Course
Year	Enrollment	A	B	C	D	P	F	W		A	B	C	D	P	F	W	Rate	Rate*	GPA**
2017	-	-	-	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-
2018	-	-	-	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-
2019	-	-	-	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-
2020	-	-	-	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-
2021	-	-	-	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-
Averages..										-	-	-	-	-	-	-	-	-	-

Note: The program's course list is based on the 2020-2021 academic catalog. The data source is Collin College's ZogoTech Data System on 10/11/2021.

* Success Rate is calculated by dividing the counts of A, B, C and P by the counts of A, B, C, D, P, F and W, using the definition consistent with the National Community College Benchmark Project.

** Course GPA is calculated by multiplying the counts of A, B, C and D by 4, 3, 2 and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, F and W.

Sums of distributions may not equal 100 percent due to rounding.

Insurance Management

INSR1353	*Insurance Operations*																	
		Grade Assigned							Grade Distribution							Completion	Success	Course
Year	Enrollment	A	B	C	D	P	F	W	A	B	C	D	P	F	W	Rate	Rate*	GPA**
2017	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2018	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2019	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2020	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2021	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Averages……………………………………………………………………………………………….……									-	-	-	-	-	-	-	-	-	-

Note: The program's course list is based on the 2020-2021 academic catalog. The data source is Collin College's ZogoTech Data System on 10/11/2021.

* Success Rate is calculated by dividing the counts of A, B, C and P by the counts of A, B, C, D, P, F and W, using the definition consistent with the National Community College Benchmark Project.

** Course GPA is calculated by multiplying the counts of A, B, C and D by 4, 3, 2 and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, F and W.

Sums of distributions may not equal 100 percent due to rounding.

Insurance Management

INSR1355		*The Legal Environ of Insurance*																
		Grade Assigned							Grade Distribution							Completion	Success	Course
Year	Enrollment	A	B	C	D	P	F	W	A	B	C	D	P	F	W	Rate	Rate*	GPA**
2017	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2018	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2019	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2020	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2021	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Averages..									-	-	-	-	-	-	-	-	-	-

Note: The program's course list is based on the 2020-2021 academic catalog. The data source is Collin College's ZogoTech Data System on 10/11/2021.

* Success Rate is calculated by dividing the counts of A, B, C and P by the counts of A, B, C, D, P, F and W, using the definition consistent with the National Community College Benchmark Project.

** Course GPA is calculated by multiplying the counts of A, B, C and D by 4, 3, 2 and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, F and W.

Sums of distributions may not equal 100 percent due to rounding.

Insurance Management

INSR1374		*Personal Lines Ins Underwrting*																	
		Grade Assigned								Grade Distribution								Completion	Success	Course
Year	Enrollment	A	B	C	D	P	F	W		A	B	C	D	P	F	W	Rate	Rate*	GPA**
2017	-	-	-	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-
2018	-	-	-	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-
2019	-	-	-	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-
2020	-	-	-	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-
2021	-	-	-	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-
Averages...										-	-	-	-	-	-	-	-	-	-

Note: The program's course list is based on the 2020-2021 academic catalog. The data source is Collin College's ZogoTech Data System on 10/11/2021.
* Success Rate is calculated by dividing the counts of A, B, C and P by the counts of A, B, C, D, P, F and W, using the definition consistent with the National Community College Benchmark Project.
** Course GPA is calculated by multiplying the counts of A, B, C and D by 4, 3, 2 and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, F and W.
Sums of distributions may not equal 100 percent due to rounding.

Insurance Management

INSR1375	*Insurance Data Analytics*																
		Grade Assigned							Grade Distribution							Completion	Success	Course
Year	Enrollment	A	B	C	D	P	F	W	A	B	C	D	P	F	W	Rate	Rate*	GPA**
2017	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2018	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2019	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2020	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2021	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Averages..									-	-	-	-	-	-	-	-	-	-

Note: The program's course list is based on the 2020-2021 academic catalog. The data source is Collin College's ZogoTech Data System on 10/11/2021.

* Success Rate is calculated by dividing the counts of A, B, C and P by the counts of A, B, C, D, P, F and W, using the definition consistent with the National Community College Benchmark Project.

** Course GPA is calculated by multiplying the counts of A, B, C and D by 4, 3, 2 and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, F and W.

Sums of distributions may not equal 100 percent due to rounding.

Insurance Management

INSR1391		*Special Topics in Insurance*																
		Grade Assigned							Grade Distribution							Completion	Success	Course
Year	Enrollment	A	B	C	D	P	F	W	A	B	C	D	P	F	W	Rate	Rate*	GPA**
2017	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2018	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2019	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2020	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2021	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Averages.. - - - - - - - - - -

Note: The program's course list is based on the 2020-2021 academic catalog. The data source is Collin College's ZogoTech Data System on 10/11/2021.

* Success Rate is calculated by dividing the counts of A, B, C and P by the counts of A, B, C, D, P, F and W, using the definition consistent with the National Community College Benchmark Project.

** Course GPA is calculated by multiplying the counts of A, B, C and D by 4, 3, 2 and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, F and W.

Sums of distributions may not equal 100 percent due to rounding.

Insurance Management

INSR2311		*Wkrs Cmstn & Md Aspts of Clams*																
		Grade Assigned							Grade Distribution							Completion Rate	Success Rate*	Course GPA**
Year	Enrollment	A	B	C	D	P	F	W	A	B	C	D	P	F	W			
2017	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2018	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2019	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2020	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2021	6	3	2	1	0	0	0	0	50%	33%	17%	0%	0%	0%	0%	100%	100%	3.33
Averages...									50%	33%	17%	0%	0%	0%	0%	100%	100%	-

Note: The program's course list is based on the 2020-2021 academic catalog. The data source is Collin College's ZogoTech Data System on 10/11/2021.

* Success Rate is calculated by dividing the counts of A, B, C and P by the counts of A, B, C, D, P, F and W, using the definition consistent with the National Community College Benchmark Project.

** Course GPA is calculated by multiplying the counts of A, B, C and D by 4, 3, 2 and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, F and W.

Sums of distributions may not equal 100 percent due to rounding.

Insurance Management

INSR2319																	Completion	Success	Course
Liblty Insr Claims Adjusting																			
				Grade Assigned								Grade Distribution							
Year	Enrollment	A	B	C	D	P	F	W	A	B	C	D	P	F	W	Rate	Rate*	GPA**
2017	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2018	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2019	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2020	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2021	5	3	2	0	0	0	0	0	60%	40%	0%	0%	0%	0%	0%	100%	100%	3.60
Averages..									60%	40%	0%	0%	0%	0%	0%	100%	100%	-

Note: The program's course list is based on the 2020-2021 academic catalog. The data source is Collin College's ZogoTech Data System on 10/11/2021.

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** Course GPA is calculated by multiplying the counts of A, B, C and D by 4, 3, 2 and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, F and W.

Sums of distributions may not equal 100 percent due to rounding.

Insurance Management

INSR2340		Mltilne Insur Sales & Mrketing																	
		Grade Assigned							Grade Distribution							Completion	Success	Course
Year	Enrollment	A	B	C	D	P	F	W	A	B	C	D	P	F	W	Rate	Rate*	GPA**
2017	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2018	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2019	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2020	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2021	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Averages..									-	-	-	-	-	-	-	-	-	-

Note: The program's course list is based on the 2020-2021 academic catalog. The data source is Collin College's ZogoTech Data System on 10/11/2021.

* Success Rate is calculated by dividing the counts of A, B, C and P by the counts of A, B, C, D, P, F and W, using the definition consistent with the National Community College Benchmark Project.

** Course GPA is calculated by multiplying the counts of A, B, C and D by 4, 3, 2 and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, F and W.

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Insurance Management

MRKG1301	*Customer Relationship Mgmt*																
		Grade Assigned							Grade Distribution							Completion	Success	Course
Year	Enrollment	A	B	C	D	P	F	W	A	B	C	D	P	F	W	Rate	Rate*	GPA**
2017	66	15	12	13	4	0	19	3	23%	18%	20%	6%	0%	29%	5%	95%	61%	1.91
2018	47	26	11	3	0	0	6	1	55%	23%	6%	0%	0%	13%	2%	98%	85%	3.04
2019	96	39	16	6	6	0	18	11	41%	17%	6%	6%	0%	19%	11%	89%	64%	2.31
2020	74	29	14	6	2	0	10	13	39%	19%	8%	3%	0%	14%	18%	82%	66%	2.32
2021	55	20	17	11	1	0	5	1	36%	31%	20%	2%	0%	9%	2%	98%	87%	2.80
Averages..									38%	21%	12%	4%	0%	17%	9%	91%	70%	-

Note: The program's course list is based on the 2020-2021 academic catalog. The data source is Collin College's ZogoTech Data System on 10/11/2021.

* Success Rate is calculated by dividing the counts of A, B, C and P by the counts of A, B, C, D, P, F and W, using the definition consistent with the National Community College Benchmark Project.
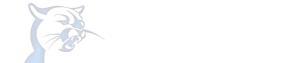
** Course GPA is calculated by multiplying the counts of A, B, C and D by 4, 3, 2 and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, F and W.

Sums of distributions may not equal 100 percent due to rounding.

Insurance Management

MRKG2312	*e-Commerce Marketing*																
		Grade Assigned							Grade Distribution							Completion	Success	Course
Year	Enrollment	A	B	C	D	P	F	W	A	B	C	D	P	F	W	Rate	Rate*	GPA**
2017	12	6	4	0	0	0	2	0	50%	33%	0%	0%	0%	17%	0%	100%	83%	3.00
2018	27	10	14	1	2	0	0	0	37%	52%	4%	7%	0%	0%	0%	100%	93%	3.19
2019	12	3	4	0	0	0	4	1	25%	33%	0%	0%	0%	33%	8%	92%	58%	2.00
2020	50	12	11	7	2	0	8	9	24%	22%	14%	4%	0%	16%	18%	80%	60%	1.98
2021	49	11	9	11	3	0	9	6	22%	18%	22%	6%	0%	18%	12%	88%	63%	1.96
Averages									28%	28%	13%	5%	0%	15%	11%	89%	69%	-

Note: The program's course list is based on the 2020-2021 academic catalog. The data source is Collin College's ZogoTech Data System on 10/11/2021.

* Success Rate is calculated by dividing the counts of A, B, C and P by the counts of A, B, C, D, P, F and W, using the definition consistent with the National Community College Benchmark Project.

** Course GPA is calculated by multiplying the counts of A, B, C and D by 4, 3, 2 and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, F and W.

Sums of distributions may not equal 100 percent due to rounding.

Insurance Management

MRKG2333	*Principles of Selling*																
		Grade Assigned							Grade Distribution							Completion	Success	Course
Year	Enrollment	A	B	C	D	P	F	W	A	B	C	D	P	F	W	Rate	Rate*	GPA**
2017	31	23	6	0	1	0	1	0	74%	19%	0%	3%	0%	3%	0%	100%	94%	3.58
2018	20	8	6	1	0	0	3	2	40%	30%	5%	0%	0%	15%	10%	90%	75%	2.60
2019	61	11	11	6	1	0	19	13	18%	18%	10%	2%	0%	31%	21%	79%	46%	1.48
2020	64	6	19	5	4	0	17	13	9%	30%	8%	6%	0%	27%	20%	80%	47%	1.48
2021	71	29	12	11	0	0	9	10	41%	17%	15%	0%	0%	13%	14%	86%	73%	2.45
Averages...									31%	22%	9%	2%	0%	20%	15%	85%	62%	-

Note: The program's course list is based on the 2020-2021 academic catalog. The data source is Collin College's ZogoTech Data System on 10/11/2021.

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** Course GPA is calculated by multiplying the counts of A, B, C and D by 4, 3, 2 and 1, respectively. The results are summed and divided by the aggregated count of A, B, C, D, F and W.

Sums of distributions may not equal 100 percent due to rounding.